# recycle for Scotland

Communications Toolkit Reducing contamination in dry mixed recycling collections – rinsing

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We created this guide to help Scottish Local Authorities educate householders about why it's important to keep the items in their recycling bins free from contamination.

The materials encourage householders to rinse their cans, bottles and food containers so that they don't contaminate other materials. We envisage that they'll be used once a kerbside recycling service has been established for some time, and there's a fairly high participation rate.

We plan to develop more materials in the future to highlight other forms of contamination.

### **Consumer testing**

#### **Developing our messages**

When we developed these new template materials we spoke to consumers about the key messages via qualitative research, and gained insights into their behaviour towards recycling, contamination and rinsing.

The research highlighted these key points. They're worth keeping in mind when you use these materials, and when you communicate with householders about contamination.

#### What our research has found

Householders don't think of themselves as 'contaminators', and don't understand that including incorrect items, or not rinsing, could cause their recycling to be spoiled

**Contamination** isn't widely understood in the context of recycling. It's linked to disease, hospitals or radioactive waste. So it's important to **use the word with care**, and always along with simple descriptions on how it can spoil their hard work recycling and what householders can do to avoid contaminating

**'Wasted efforts'** is a theme which resonates with many people. They don't want to think that their materials will go to landfill after they've made a lot of effort to recycle them. This was found to be particularly motivating

Participants think it's **worthwhile** to be asked to rinse their materials once the impacts of contamination on the recycling process are explained

Consumers wanted to know about the different steps of the recycling process, not just what the materials might be turned into

**Value messages** tested well in the research as well as local benefits messages

**Reduced landfill** messages tested particularly well in the research

Communications 4

To engage householders in their recycling services and reduce contamination of their dry mixed recycling we would recommend using a mix of in-home and outdoor communications channels.

#### **Suggested in-home channels**

- leaflets/flyers (clear behavioural messaging, near the point of action)
- kerbside bin stickers and hangers (simple behavioural prompts, right at the point of action)
- postcards, stickers (also provide engaging reminders near the point of action)
- local press advertisements (good for targeting people across a relatively wide area)
- Local Authority website (offers lots of opportunities to communicate the desired behaviours and benefits to site visitors)

#### **Suggested external channels**

- engagement at road shows and events, event materials, such as pull-ups and posters (to attract attention of the public)
- vehicle livery (to engage over a wide geographical area)

#### **Suggested internal communications**

- posters within council buildings (for reaching your own internal audiences)
- digital adverts for display screens in council contact centres
- briefings for collection crews and call centre staff (to help them answer questions from residents about their recycling and contamination issues)

We have created a selection of these materials (page 8) as editable templates to illustrate how campaign messaging can be used across a variety of touch points.

## Messaging

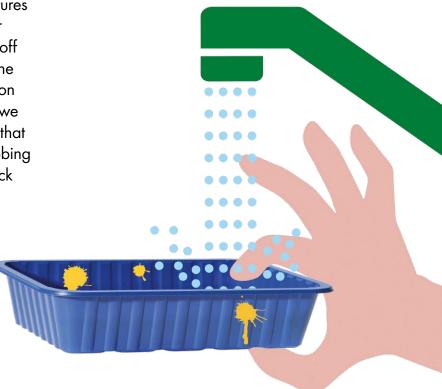
#### For these new templates the Recycle for Scotland brand has evolved to deliver key messages using a new graphical approach.

The visual articulation of the rinse messages are designed to deliver a simple and clear message to support the headline and strapline copy. The focus is on delivering a very clear call to action - to quickly rinse off your recyclable packaging to increase its value and to reduce its chances of ending up in landfill.

We have used a combination of simple graphic illustration and photography to produce a series of punchy and bold images that instantly communicate this message very clearly. Across the series of four images we have used packaging images from the four main recycling groups that could need rinsed - plastics, glass and aluminium. Water features strongly and simply - water from the tap or 'grey water' (water being re-used to rinse off recycling materials before being put into the recycling bin). Audiences made a distinction between cleaning behaviour and rinsing, we have therefore taken great care to ensure that the images suggest a light rinse - not scrubbing or cleaning. The visuals suggest that a quick rinse is all that is needed.

The recycling material is central to each of the illustrations - and are visually distinctive from each other.

The purpose of producing four illustrations is to be flexible enough to be configured with headlines and key messages from the 'message matrix'. Moreover, this also allows Local Authorities to focus on a particular material if required.



# Messaging cont'd...

Messages shown in the following table, and on the templates later in this document, have tested well with Scottish householders.

'Don't let your good recycling go to waste' was the preferred headline from the consumer research, hence its inclusion on the template visuals throughout this document.

#### **Message Matrix**

Please choose **1 headline**, **1 sub message** and **1 call to action**. The way in which these messages have been written allows you to pick and choose, dependant on the overall messaging required.

Headline Message	Sub Message	Call To Action
Don't let your good recycling go to waste	Cleaner recycling means less landfill	Rinse your bottles, cans and food containers
A small effort makes a big difference	Cleaner recycling means a lot less waste and a lot less landfill	✓ Emptied ✓ Rinsed ✓ Sorted
Time spent rinsing your recycling is time well spent	Cleaner recycling means less waste, less landfill and more value	Rinse your containers
	✓ Emptied ✓ Rinsed ✓ Sorted	Recycling - keep it clean!
	Your recycling is twice as valuble when it's rinsed	
	Keep your recycling clean and it won't spoil all your good work	

# Guidance for editing templates

All templates mentioned in this toolkit are available for download at: www.zerowastescotland.org.uk/partners

Other useful guides to download from the Partners site include:

- Recycle for Scotland brand guidelines providing guidance on using RfS branding, colour palette, typography and imagery.
- Household Recycling Service Change Communications Guidance to help Scottish local authorities communicate with householders specifically about changes to their waste and recycling services that relate to implementing the Code of Practice (CoP) for the Household Recycling Charter.
- Guidance on recycling terms for communicating with householders terminology to help ensure a standardised approach to communicating waste and recycling to householders.



Posters 8

This poster is intended for use at awarenessraising events and roadshows, or presentations in other community events and locations. It can also be displayed in communal bin storage areas or property stairwells.

The content has been designed as a portrait A3 poster, though it can easily be adapted for other sizes.



Templates are available to download in Adobe InDesign format: www.zerowastescotland.org.uk/partners

# Posters cont'd...







Press adverts 10

Adverts are intended for use in local press to raise awareness and encourage behaviour change.



Templates are available to download in Adobe InDesign format: <a href="https://www.zerowastescotland.org.uk/partners">www.zerowastescotland.org.uk/partners</a>

Leaflet 11

The leaflet gives householders detailed information about how to participate fully in the recycling service. This is a 12 page A5 leaflet that contains:

- The full rationale for the change in service
- Guidance on correct use of each container
- A list of frequently asked questions







Vehicle livery 13

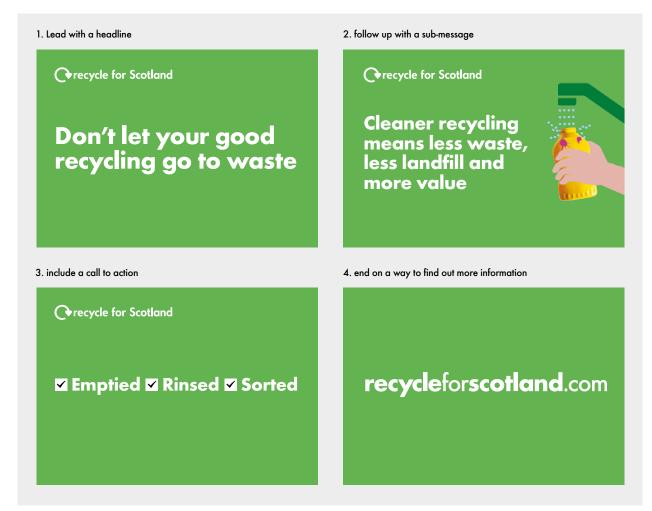
Vehicle livery templates have been developed so that councils can promote their new services on the side of their collection fleet.



Templates are available to download in Adobe InDesign format: www.zerowastescotland.org.uk/partners

Digital adverts can be displayed in council facilities where the technology exists as a useful space for delivering key messages to an audience who may be present for some time rather than passing through.

Templates can also be adjusted to build adverts for use online. For small sized digital adverts consider the text length and size to ensure messaging is legible.



Bin sticker 15

This bin sticker could be provided to householders to attach to their recycling containers – ensuring that a motivational message and a behavioural reminder are constantly at the point of recycling.



Templates are available to download in Adobe InDesign format: <a href="https://www.zerowastescotland.org.uk/partners">www.zerowastescotland.org.uk/partners</a>

## **Bin hanger**

Bin hangers can be placed on bins to let householders know why their bin wasn't collected – tick boxes let collectors inform them what caused the rejection. The hanger also contains information about what can be recycled in each container, and what goes in the non-recyclable waste bin.



Templates are available to download in Adobe InDesign format: <a href="https://www.zerowastescotland.org.uk/partners">www.zerowastescotland.org.uk/partners</a>

## Further support

Please contact us, requesting 'Recycle for Scotland support', if you have any questions about these materials or need further support.

support@recycleforscotland.com



